

TRIBE CAPITAL - Tear Sheet

Last Post / Company	Sector	Headquarters		Description
\$1B+				
Carta	Enterprise Software	San Francisco	USA	Equity simplified
Instabase	Enterprise Software	San Francisco	USA	A.I. tools for the broader enterprise
Momentus	Frontier	Santa Clara	USA	In-space transportation services for satellites
\$501M - \$1B				
Front	Enterprise Software	San Francisco	USA	Shared Inbox for teams
\$251M - \$500M				
Bolt	Consumer Payment	San Francisco	USA	End-to-End Checkout, Payments, and Fraud Solutions
EquipmentShare	Enterprise Software	Missouri	USA	Smart construction jobsite technology and equipment rentals
Relativity	Frontier	Los Angeles	USA	3D printing and automating full fledge space rockets
Saildrone	Frontier	Alameda	USA	Autonomous seafaring drones
Threads	Consumer Software	San Francisco	USA	Platform designed to make work more inclusive
\$101M - \$250M				
Applied Intuition	Enterprise Software	Sunnyvale	USA	Autonomous vehicle simulation
Certn	Enterprise Software	Victoria	CAN	Data platform for comprehensive background checks
Mode Analytics	Enterprise Software	San Francisco	USA	Next generation business intelligence
SFOX	Crypto	Los Angeles	USA	Institutional prime dealer for crypto assets
Shiprocket	Enterprise Software (SMB)	New Delhi	IND	First mile logistics and shipping for e-commerce in India
\$51M - \$100M				
Chipper Cash	Consumer FinTech	San Francisco	USA	Modern mobile money marketplace in Africa
Heracles	Consumer	Burlingame	USA	Hard asset backed loans
Huckleberry	Enterprise Software (SMB)	San Francisco	USA	Insurance solutions for small and medium businesses
Pipe Technologies	Enterprise Fintech	Los Angeles	USA	Turn your MRR into ARR
Republic	Consumer Finance	New York	USA	Alternative investing products for retail investors
Second Measure	Enterprise Software	San Mateo	USA	Credit card panel data utility
Starcity	PropTech	San Francisco	USA	Full-stack co-living developer and operator
Upward Farms	Agriculture Technology	New York	USA	Ecosystem powered Vertical Farm
WanderJaunt	Consumer Real Estate	San Francisco	USA	Technology-enabled property management
\$1M - \$50M				
AmpAire	Frontier	Hawthorne	USA	Electrification of aircraft
CodeCov	Developer Tools Platform	San Francisco	USA	Modern code coverage developer tool
Cover	Consumer Finance	San Francisco	CAN	Distribution agnostic direct to consumer insurance for millennials
Cuberg	Frontier	Emeryville	USA	Lithium metal batteries
Dreamship	Enterprise Software	San Francisco	USA	Modern socially conscious print on demand platform
Edvo	Consumer Learning	Los Angeles	USA	Personal Learning Management Platform
Find Your Info Corp	Consumer	San Francisco	USA	Enterprise Search, find your documents in three clicks or less
Finvoice	Enterprise Software	San Francisco	USA	Finvoice offers factors and secured commercial lenders a powerful end-to-end platform
Funding University	Consumer Finance	San Francisco	USA	Offering no-cosigner student loans focused on students close to finishing school
Griffin Financial	Consumer Finance	London	GBR	Bank as a platform
Haven Connect	Enterprise Software	San Francisco	USA	Affordable housing software centered around waitlist management
Humi	Enterprise Software	Toronto	CAN	HR, payroll and benefits in Canada
JumpCut	Consumer Learning	Los Angeles	USA	Gig economy business school + Social network for video creators
Lezzoo	Consumer Marketplace	Erbil	IRQ	Delivery marketplace in Iraq
Lustre	Consumer Ecommerce	San Mateo	USA	Savings and Coupons Web Browster Shopping extension
Mindbeam Research	Developer Tools Platform	San Diego	USA	Offline first, privacy focused, analogical knowledge database
Muze	Consumer Social	New York	USA	Communication platform for modern media content
NatureBox	Consumer Packaged Goods	San Mateo	USA	Healthy snacking + Functional foods marketplace
Osso VR	Enterprise Software	Boston	USA	Virtual Reality Surgical Training platform
Noah	Consumer Finance	San Francisco	USA	Debt-free home equity sharing
PEAK	Telehealth	New York	USA	Hormone optimization for men via telehealth
Prodigy	Enterprise Software	San Francisco	USA	Back end software integration for automotive dealerships
Ready.so	Enterprise Software (SMB)	Remote	USA	Collaborative calendar that integrates task, meeting management
Rumbleship	Enterprise Software	San Francisco	USA	B2B / wholesale commerce loan origination platform
Sandbox VR	Consumer	San Mateo	USA	Full body VR with friends
Site2020	B2B SaaS Hardware	Halifax	CAN	Smart traffic control for work zones delivered as SaaS hardware+software combo
Spartacus	Consumer Privacy	San Francisco	USA	Consumer data privacy platform
Stably	Crypto	Seattle	USA	Asset-backed stable coin platform for enterprise
Talyn	Frontier	Los Angeles	USA	Two-vehicle, fully electric vertical takeoff and landing aircraft
Teampay	Enterprise Software	New York	USA	Real-time corporate purchase request, approval and tracking

The Dipp	Consumer	New York	USA	Subscription content for pop culture TV
Therma	Enterprise Software	San Francisco	USA	Food safety compliance platform
Tribal Credit	Enterprise Fintech	San Francisco	USA	Revolving credit for startups in emerging markets
Tribe Technology	Enterprise Software (SMB)	Toronto	CAN	Community platform tool for small to medium businesses to enterprise
Zeno Power Systems	Frontier	Saint Louis	USA	Radioisotope power system that converts the heat from recycled nuclear waste into electricity
Zeta	Consumer Payment	San Francisco	USA	Personal finance designed for the modern day couple

Pre-Seed and Seed (Note Rounds)

Almanac	Enterprise Software	San Francisco	USA	Open Source Platform for Documents
Apollo Neurosciences	Consumer Hardware	Pittsburgh	USA	Wearable technology designed to improve the body's resilience to stress
Athlane	eSports	San Francisco	USA	Athlane is a new esports league powered by software
Banzai	Enterprise Software	Seattle	USA	Event marketing automation platform
Blush Design	Enterprise Software	Los Angeles	USA	Customizable illustration tool for professionals
Brightside	Telehealth	San Francisco	USA	Telehealth solution for anxiety and depression
Business Score	E-Commerce FinTech	London	GBR	Flexible funding options to fuel your eCommerce growth
Capiche	Consumer Social	Los Angeles	USA	Capiche is a repository of information and discussions about SaaS software
Carry Technology	Enterprise Software	San Francisco	USA	Corporate travel agent via Slack
CasaOne	Marketplace	Emeryville	USA	Modern home rental furniture marketplace
CommandDot	Consumer	New York	USA	Brings your schedule into your inbox so you never leave to plan meetings again
Convictional	Enterprise Software	Toronto	CAN	Ecommerce inventory control middleware
Covela	Consumer Finance	Mexico City	MEX	Digital insurance broker in LatAM
Dataform	Enterprise Software	London	GBR	Collaborative data platform
Datamode	Enterprise Software	Seattle	USA	ETL monitoring
Drift	Enterprise Software	Seattle	USA	Energy grid optimization software
Elix Healing	Consumer Packaged Goods	New York	USA	Subscription to herbal remedies designed to help women with their menstrual cycle
Eventeny	Enterprise Software	Atlanta	USA	Tools to manage vendors, volunteers, sponsors and maps for events
Fig Loans	Consumer FinTech	Houston	USA	Installment Loans A Payday Loan Alternative
Flickplay	Consumer Social	Los Angeles	USA	Mobile app that is the destination for immersive content experiences
Floating Point Group	Crypto	New York	USA	Unified market access Built for quantitative traders for Crypto markets
Flux QR	Enterprise Software	Mexico City	MEX	Point of sales enterprise hardware and software
Frey	Consumer Packaged Goods	Washington	USA	Clothing care and personal care subscription that's both body friendly and climate friendly
Hallothere (fka Clinchr)	Consumer Software	Los Angeles	USA	LinkedIn for college students via company outreach
Heru (fka Kuarti)	Consumer Real Estate	Mexico City	MEX	Building financial stability for the gig-economy workforce
Interprime	Enterprise Software	San Francisco	USA	Treasury as a service
Legacy	Consumer Healthcare	Boston	USA	Next generation male fertility
LinkedField	Consumer	Santa Clara	USA	Streamline management of a project directory lists by automating data collection and updates
Marlow	Consumer Software	San Francisco	USA	Personalized development and career coaching platform
Marpip	Enterprise Software	New York	USA	Multivariate testing for ad creative
Medaptive Health	Enterprise Software	New York	USA	Modern clinical trial platform as SaaS
Mighty Health	Consumer Learning	San Francisco	USA	Subscription health coach on demand platform
Minerva Knows	Enterprise Software	New York	USA	Documentation tools for internal ops, support and sales
MIOS	Consumer Health	Golden	USA	Personalized medical programs to reverse cognitive decline and prevent Alzheimer's Disease
Mootral	Carbon Reduction	Rolle	CHE	Mootral is a natural feed supplement that reduces methane emissions from cows by 30%
Noble	Enterprise Software	Boston	USA	Mobile App for Ordering Drinks at Venues
Open Track	Enterprise Software	Los Angeles	USA	Freight workflow optimization software as SaaS
Opus12	Carbon Reduction	Berkeley	USA	A device that recycles CO2 to chemicals and fuels
Percept.AI	Enterprise Software	Sunnyvale	USA	AI chat bot for customer support
Rooted	Marketplace	Florida	USA	Plant marketplace serving farmers, powering distribution and selling direct to consumer
Rufus Labs	Consumer Hardware	Los Angeles	USA	Wearable technology designed to modernize operations for warehouse workforces
Sacra	Enterprise Fintech	New York	USA	Increasing liquidity in the private markets using data and information
Safely Deposit	Consumer	Menlo Park	USA	Safe deposit boxes as a service
Shiru	Frontier	Berkeley	USA	Shiru leverages ML and precision biology to identify and create ideal food proteins
SMBX	Consumer Finance	San Francisco	GBR	The SMBX is an alternative investing platform centered around small business
Snark.ai	Enterprise Software	San Francisco	USA	Serverless AI Training and Deployment at Scale
Sonia Labs	Enterprise Software	New York / SF	USA	AI and voice driven workflow management platform
Stackblitz	Enterprise Software	San Francisco	USA	Browser based IDE for web app development
Stoic	Consumer Health	Poland	USA	Mental health training application
The Oasis	Virtual Reality	San Francisco	USA	Stealth
Tot Squad	Consumer Learning	Sherman Oaks	USA	Live video appointments with vetted parenting experts
TruePlan	Enterprise Fintech	San Francisco	USA	Financial planning platform with built-in workflows to operationalize a company
Try.com (fka Nibot)	Enterprise Software	London / SF	GBR	B2B Lending
Vincent	Consumer Finance	New York	USA	Discovery engine for alternative investments online
Vinnovest	Consumer	Los Angeles	USA	Demystifying the world of alternative assets, starting with fine wine
Zeguro	Enterprise Fintech	San Francisco	USA	Cybersecurity insurance and virtual CISO as SaaS

Fund Investments

<u>Coughdrop Capital</u>	Microfund	Los Angeles	USA
<u>Dash Fund</u>	Microfund	San Francisco	USA
<u>Deciens Capital</u>	Venture Fund	San Francisco	USA
<u>Duro Ventures</u>	Microfund	San Francisco	USA
<u>Gelt Venture Capital</u>	Microfund	San Francisco	USA
<u>Group 11 Venture Capital</u>	Venture Fund	San Francisco	USA
<u>Original Capital</u>	Venture Fund	San Francisco	USA
<u>Prime Movers Lab</u>	Venture Fund	Jackson	USA

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